



Lr.No: APTS/IIP/CFW-HMRI/284/2009

Date:21.07.2010

To

All the prospective bidders for “Procurement of SAN Tender call for Procurement of SAN storage (100 TB), SAN switches (2 Nos)” for Family Welfare Dept. (HMRI project)

Sir,

**Sub:** HMRI project – Procurement of SAN Tender call for Procurement of SAN storage (100 TB), SAN switches (2 Nos)” for Family Welfare Dept. – Pre bid meeting held – Communicating the pre bid minutes - Reg.

**Ref :** 1. APTS RFP. No. APTS/IIP/CFW-HMRI/284/2009 dt. 09-07-2010  
2. Pre-bid conference held on 16-07-1010

APTS invited bids as per the procedures of Open Competitive Bidding on 09-07-2010 for “Procurement of SAN Tender call for Procurement of SAN storage (100 TB), SAN switches (2 Nos)” for Family Welfare Dept. (HMRI project). The pre bid conference was held on 16-07-2010. The scope, terms and conditions of the bid document were discussed during Pre bid Conference. The following are the clarifications/amendments given to the bid document after discussions.

No	Page No	Section & clause No.	As per document	Amendment / clarification												
1	5	Section-A	<table border="1"><tr><td>Last date/time for sale of bid documents</td><td>23-07-2010, 02:00 PM</td></tr><tr><td>Bid closing date/time</td><td>23-07-2010, 03:00 PM</td></tr><tr><td>Bid opening date/time</td><td>23-07-2010, 03:30 PM</td></tr></table>	Last date/time for sale of bid documents	23-07-2010, 02:00 PM	Bid closing date/time	23-07-2010, 03:00 PM	Bid opening date/time	23-07-2010, 03:30 PM	<table border="1"><tr><td>Last date/time for sale of bid documents</td><td>28-07-2010, 02:00 PM</td></tr><tr><td>Bid closing date/time</td><td>28-07-2010, 03:00 PM</td></tr><tr><td>Bid opening date/time</td><td>28-07-2010, 03:30 PM</td></tr></table>	Last date/time for sale of bid documents	28-07-2010, 02:00 PM	Bid closing date/time	28-07-2010, 03:00 PM	Bid opening date/time	28-07-2010, 03:30 PM
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2	7	B.1.1	B.1.1 The bidder should be a manufacturer/authorized representative of a manufacturer/ whole sale dealer and should be in business of manufacture and or supply and maintenance of the offered items for a minimum period of Two years in AP as on bid calling date.	B.1.1 The bidder should be a manufacturer/ authorized representative of a manufacturer/ whole sale dealer and should be in business of manufacture and or supply and maintenance of the offered items for a minimum period of Two years in <b>India</b> as on bid calling date.												
3	7	B.1.4	B.1.4 :	B.1.4 : The revised Pre-qualification condition B.1.4 is given at the end of this table.												
4	11	D.1.b.8	Load balancing and the multi-path software should be included	Load balancing and the multi-path software should be included. <b>No. of Hosts will be 16. (cost of software licensing for each addnl. Host to be</b>												

				<b>given separately)</b>
5	12	D.1.b.12	The storage array should support Synchronous and Asynchronous replication across heterogeneous storage arrays from different OEMs	The storage array should support Synchronous and Asynchronous replication across heterogeneous storage arrays from different OEMs <b>through Hardware/Software.</b>
6	12	D.1.b.17	Should support storage virtualization, i.e. automatic logical drive expansion and shrinking based on policy, creation of different RAID types with in disk group etc.	Should support storage virtualization, i.e. automatic logical drive expansion and shrinking based on policy, creation of different RAID types with in disk group/ <b>shelf</b>
7	13	D.2	<b>ST1- D.2 . SW1 – SAN switches - 1 No.</b> 2 Nos of 8 Gbps 24 Port SAN Switches fully populated with 8Gbps SFPs and 15 Meter FC Cables	<b>ST1- D.2 . SW1 – SAN switches - 2 Nos.</b> 8 Gbps 24 Port SAN Switches fully populated with 8Gbps SFPs and 15 Meter FC Cables

**B.1.4 : The revised Pre-qualification condition B.1.4 :-**

The bidder should have minimum annual **turnover** for the items/product mentioned (irrespective of brand/model) and for the brand offered, during any two of the Financial years in 2007-08, 2008-09 and 2009-10 as follows. The bidder should have the turnover either in the quantity (i.e total sales numbers) or value (total amount in Rs.) for each line item. The bidder should submit proof of quantity or value for each line item:-

Schedule	Item name	Financial year	Total Sales irrespective of brand/model		Brand offered sales	
			Total Sales ( nos.)	Total amount (Rs in Lakhs)	Brand offered sales (nos)	Total amount (Rs in Lakhs)
Schedule-I	SAN storage	2007-08	2	300	2	300
		2008-09	2	300	2	300
		2009-10	2	300	2	300

All other terms and conditions of the RFP remain un-altered.

Yours faithfully,

Sd/-

Manager (IIP & Networking)