



Lr.No: APTS/HWP/SPD-RVM-SSA/2010

Date:06-09-2010

To

All the prospective bidders for “Procurement of Computer Hardware for School education Department under RVM in all the 23 districts of AP”

Sir,

Sub: RVM – Tender call “Procurement of Computer Hardware for School education Department under RVM in all the 23 districts of AP” –Communicating the pre bid minutes - Reg.

Ref : 1. APTS RFP. No. APTS/HWP/SPD-RVM-SSA/2010 Dt. 21-07-2010  
2. Pre-bid conference held on 27-07-2010.

APTS invited bids as per the procedures of Open Competitive Bidding on 21-07-2010 for “Procurement of Computer Hardware for School education Department under RVM in all the 23 districts of AP”. The pre bid conference was held on 27-07-2010. The scope, terms and conditions of the bid document were discussed during Pre bid Conference. The following are the clarifications/amendments given to the bid document after discussions.

No	Page No	Section & clause No.	As per document			Amendment / clarification		
1	5	Section-A	Bid closing date/ time	02.08.2010, 3.00PM		Bid closing date / time	<b>14.09.2010, 3.00PM</b>	
			Bid opening date/ time	02.08.2010, 3.30PM		Bid opening date/ time	<b>14.09.2010, 3.30PM</b>	
2	6	Section-A	<b>A.3. Maintenance:</b> Successful bidder has to supply & maintain the all the items including re-installation of Operating system and MS Office software incase gets corrupted. If the Host systems or any Terminal, UPS or Printer is/are down and not working, same need to be repaired and restored for normal functioning.  Bidder should indicate Annual maintenance cost for the indicated years after expiry of warranty period of 3 years.			<b>A.3. Maintenance:</b> Successful bidder has to supply & maintain all the items including re-installation of Operating system and MS Office software incase gets corrupted. If the Host systems or any Terminal (CPU/Monitor/N-Computing equipment), UPS or Printer is/are down and not working, same need to be repaired and restored for normal functioning. Bidder should indicate Annual maintenance cost for the indicated years after expiry of warranty period of 3 years.		

3	6	Section-A	<p><b>A.4. Delivery and Installation period</b> Bidder shall deliver the goods/ services with in <b>Four weeks and</b> install and commission the same with in <b>Six weeks</b> from the date of contract signing. The delivery locations are the schools spread across the districts and mostly remote areas.</p>	<p><b>A.4. Delivery and Installation period</b> Bidder shall deliver the goods/ services and install and commission the same within <b>Eight weeks</b> from the date of contract signing. The delivery locations are the schools spread across the districts and mostly remote areas.</p>																																																										
4	7	Section-B	<p>3. The bidder should have minimum <b>Annual Turnover</b> for the items/product mentioned (irrespective of brand/model) and for the brand offered, during 2007-08, 2008-09 &amp; 2009-10 as follows:</p> <table border="1"> <thead> <tr> <th>Sl.No</th> <th>Item name</th> <th>Financial year</th> <th>Total Sales (Nos.)</th> <th>Brand offered sales( Nos.)</th> </tr> </thead> <tbody> <tr> <td rowspan="3">1</td> <td rowspan="3">N- Computing unit (setup : A Host &amp; Min. of 4 Terminals)</td> <td>2007-08</td> <td>800</td> <td>400</td> </tr> <tr> <td>2008-09</td> <td>800</td> <td>400</td> </tr> <tr> <td>2009-10</td> <td>800</td> <td>400</td> </tr> <tr> <td rowspan="3">2</td> <td rowspan="3">LaserJet Printers</td> <td>2007-08</td> <td>800</td> <td>400</td> </tr> <tr> <td>2008-09</td> <td>800</td> <td>400</td> </tr> <tr> <td>2009-10</td> <td>800</td> <td>400</td> </tr> <tr> <td rowspan="3">3</td> <td rowspan="3">UPS</td> <td>2007-08</td> <td>1600</td> <td>800</td> </tr> <tr> <td>2008-09</td> <td>1600</td> <td>800</td> </tr> <tr> <td>2009-10</td> <td>1600</td> <td>800</td> </tr> </tbody> </table> <p>The bidder should have supplied and installed as per the requirement of Total number of units sold of the offered items, mentioned in the table above in any two financial years in respect of total sales and Brand</p>	Sl.No	Item name	Financial year	Total Sales (Nos.)	Brand offered sales( Nos.)	1	N- Computing unit (setup : A Host & Min. of 4 Terminals)	2007-08	800	400	2008-09	800	400	2009-10	800	400	2	LaserJet Printers	2007-08	800	400	2008-09	800	400	2009-10	800	400	3	UPS	2007-08	1600	800	2008-09	1600	800	2009-10	1600	800	<p>3.The bidder should have minimum <b>Annual Turnover</b> for the items/products mentioned (irrespective of brand/model) and for the brand offered, during the period of 2007-08, 2008-09 2009-10 &amp; 2010-11 as follows :</p> <table border="1"> <thead> <tr> <th>Sl No.</th> <th>Item name</th> <th>Fin years</th> <th>Total Sales ( Nos.)</th> <th>Brand offered sales( Nos.)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>N-Computing unit (setup : A Host &amp; Min. of 4 Terminals)</td> <td>2007-11</td> <td>200</td> <td>100</td> </tr> <tr> <td>2</td> <td>LaserJet Printers</td> <td>2007-11</td> <td>200</td> <td>100</td> </tr> <tr> <td>3</td> <td>UPS</td> <td>2007-11</td> <td>400</td> <td>200</td> </tr> </tbody> </table> <p>The bidder should have supplied and installed cumulative numbers of units in the above indicated period in respect of total sales and Brand offered.</p>	Sl No.	Item name	Fin years	Total Sales ( Nos.)	Brand offered sales( Nos.)	1	N-Computing unit (setup : A Host & Min. of 4 Terminals)	2007-11	200	100	2	LaserJet Printers	2007-11	200	100	3	UPS	2007-11	400	200
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5	8	Section-C	LD for late deliveries: 1% of the late delivered or deemed late delivered goods for 1st week or part there of, 1.5% for 2nd week or part there of, 2% for 3rd week or part there of and so on.	LD for late deliveries: 0.1% of the late delivered or deemed late delivered goods for 1 <sup>st</sup> week or part there of, 0.1% for 2 <sup>nd</sup> week or part there of, 1% for 3 <sup>rd</sup> week or part there of, 1.5% for 4 <sup>th</sup> week or part there of, 2% for 5 <sup>th</sup> week or part there of and so on.																																																										
6	8	Section-C	Maximum LD for late deliveries: 10% of value of late delivered or deemed late delivered goods	Maximum LD for late deliveries: 10% on the Total value of goods for that location/site for late delivery or deemed late delivered goods.																																																										
7	8	Section-C	Clauses nos : 20 to 25 of Section C at Page No : 8 of the RFP	Clauses nos : 20 to 25 of Section- C at Page No : 8 of the RFP Deleted																																																										
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				not ready	Contract value for that site / location.
				* <b>Note</b> : All the Delivery challans & installation reports/site not ready Certificate/report to be Countersigned by the respective district the Project Officers.	
9	10	Section-D	<b>Processor</b> : Intel Pentium Core 2 Duo CPU @2.8GHz or Equivalent	<b>Processor</b> : Intel ® Core™ 2 Duo E7500 Processor (2.93-GHz, 3 MB L2 Cache, 1066 Mhz FSB) with Intel Extended Memory 64 T (or) AMD Phenom II X2 550 (3.00-GHz or higher, 2x512 KB L2 Cache ) or Higher.	
10	10	Section-D	Cache : 2MB L2 Advanced Transfer Cache or higher	3MB L2 Cache incase of Intel Processor and 2x512KB L2 Cache incase of AMD processor	
11	10	Section-D	Chipset : Compatible Intel Chipset	Chipset : Compatible Intel Express chipset for Intel Processor / compatible AMD chipset for AMD processor. (bidder to specify the chipset number & to enclose the datasheet).	
12	10	Section-D	Compliance & Certification : To be submitted. OEM: 14001:2008 Certificate, PC: UL/CSA, RoHS Compliance and MS Windows & Suse/RedHatLinux Certifications	Compliance & Certification : To be submitted. OEM: 14001:2004 Certificate,  PC: UL/CSA, RoHS Compliance and MS Windows & Suse / RedHat Linux Certifications	
13	10	Section-D	The Successful will collect the Licensed Microsoft Windows7 downgradeable to VISTA Home edition with Media kit for factory installation before pre-dispatch.	The Successful will collect the Licensed Microsoft Operating Systems and MS Office Suite Media kit for factory installation to be provided by the department for factory installation before pre-dispatch.	
14	11	Section-D	D. 1.2 : TR : PC Terminals connected to Monitor, Keyboard & Mouse : <b>Monitor size</b>	D. 1.2 : TR : PC Terminals connected to Monitor, Keyboard & Mouse : <b>PC Terminals description</b>	
15	11	Section-D	Monitor : Each user should have independent 15" TFT monitor, PS/2 keyboard and PS/2 mouse. The access device should be integrated with host PC via UTP cable. Latest TCO Certification compliant for Monitor.	Monitor :Each user should have independent 15" or 15.6" or 17" or 18.5 Wide TFT monitor, PS/2 keyboard and PS/2 mouse. The access device should be integrated with host PC via UTP cable. Latest TCO Certification compliant for Monitor.	
16	11	Section-D	Cable Length Standard Category 5e or 6 UTP Cable : upto 5 meters (16 feet), 6 STP Cable : upto 10 meters (33 feet)	Cable Length Standard Category 6 UTP Cable : upto 5 meters (16 feet) but unit should support upto 10Mts, 6 STP Cable: upto 10 meters (33 feet) <b>Note</b> : If required successful bidder to supply 10Mts cable	

17	11	Section-D	Optional Software : N-Control (Remote Control and Management), N-Shield (Hard Drive Partition Recovery)	In Lieu of this Vspace software or its equivalent to be supplied
18	11	Section-D	Addition	Training: Training to be imparted / provided to the selected Teachers / Personnel at the O/o The State Project Director, RVM (SSA) Hyderabad as decided by the department.
19	12	Section-D	D.1.3: LJ : LaserJet Printers – 805Nos Add	D.1.3: LJ : LaserJet Printers – 805Nos Add : Printer should have Power save / Standby mode feature / specification.
20	13	Section-E	E.1 Bidding procedure - Separate bid for each schedule :  E.1. Offers should be made in three parts namely, “Pre-qualification bid”, “Technical bid” and “Financial bid” and in the format given in bid document. Each offer should be placed separately in the e-procurement market place.  1.) EMD details should be given in the “Pre-qualification bid”. 2.) Tenders will be accepted only from those who have paid the tender document fee. 4.) All correspondence should be with APTS contact person. 5.) A complete set of bidding documents may be purchased by interested bidders from the APTS contact person upon payment of the bid document price which is non-refundable. Payment of bid document price should be by demand draft / cashier's cheque or certified cheque drawn in favour of "The Managing Director, Andhra Pradesh Technology Services Ltd." and payable at Hyderabad (India) not later than 1hour before submission of the bid.	E.1 Bidding procedure - Separate bid for each schedule :  E.1 Bidding procedure - Separate bid for each schedule : E.1. Offers should be made in three parts namely, “Pre-qualification bid”, “Technical bid” and “Financial bid” in the format given in bid document. Each offer should be placed in a separate envelope super scribed Pre-qualification bid”, “Technical bid” and “Financial bid”, as the case may be, followed by the title mentioned above against “tender call” 1.) EMD details should be given in the “Pre-qualification bid”. 2.) Tenders will be accepted only from those who have purchased the bid document. 3.) All correspondence should be with APTS contact person. 4.) A complete set of bidding documents may be purchased by interested bidders from the APTS contact person upon payment of the bid document price which is non-refundable. Payment of bid document price should be by demand draft/ cashier's cheque or certified cheque drawn in favour of "The Managing Director, Andhra Pradesh Technology Services Ltd." and payable at Hyderabad (India). not later than 1hour before bid closing date & time.
21	13	Section-F	<b>Bid evaluation procedure:</b> Bids would be evaluated for each Schedule separately. Bidders should offer prices for all the items of Schedule and for the	<b>Bid evaluation procedure:</b> Bids would be evaluated for entire Schedule. Bidders should offer prices for all the items of Schedule and for

			full quantity of an item of Schedule failing which such bid will not be considered. Technical bid documentation should be in the prescribed format. If a vendor has any comment to offer about the procedural aspects of this tender, it should be intimated to APTS during the pre-bid meeting. In case the schedule or procedure of tender processing is revised, the same shall be communicated through e-procurement website or by e-mail/Fax to all vendors who have paid the tender document fee	the full quantity of an item of Schedule failing which such bid will not be considered. Technical bid documentation should be in the prescribed format. If a vendor has any comment to offer about the procedural aspects of this tender, it should be intimated to APTS during the pre-bid meeting. In case the schedule or procedure of tender processing is revised, the same shall be communicated by telephone, fax, courier or e-mail as the case may be to all vendors who have paid the tender document fee.
22	13	Section-G	General instructions to bidders. G.1. Definitions:  7. Three part Bid means the pre-qualification bid, technical and financial bids are submitted in e-procurement site.	General instructions to bidders. G.1. Definitions:  7. Three part Bid means the pre-qualification bid, technical and financial bids are submitted in Physical to APTS.
23		Section-G	8. Two part Bid means the Technical bid and financial bids are submitted in e-procurement site physically to APTS and their evaluation is sequential.	8. Two part Bid means the Technical bid and financial bids are submitted in physically to APTS and their evaluation is sequential.
24	16	Section-G	<b>G.8 Submission of bids</b>  1. The bidders shall all the bids Pre-qualification, Technical and Financial on e-Procurement website only.	<b>G.8 Submission of bids</b>  1. The bidders shall seal the pre-qualification, technical and financial or composite bids in separate envelopes, duly marking the envelopes as "Pre-qualification", "Technical bid" and "Financial bid", and "Composite bid" respectively. 2. The envelopes shall then be sealed in an outer envelope. The inner and outer envelopes shall: a. be addressed to the APTS at the address given in the tender call; b. bear the project name/title indicated in the tender call, and bear a statement for - i. Pre-qualification bid "Do not open before bid opening day and time", ii. Technical OR Composite bid "Do not open until evaluation of Pre-qualification bid", iii Financial bid " Don't open until evaluation of Technical bid"
25	17	Section-G	G.9 Deadline for submission of bids  1. Bids must be submitted on e-procurement website no later than the	G.9 Deadline for submission of bids  1. Bids must be submitted in 1st Floor of APTS no later than the bid

			bid submission date and time specified in the tender call notice.	submission date and time specified in the tender call notice.
26	17	Section-H	<p>1. Opening of bids</p> <p>a.) Bids will be opened on the e-Procurement market place at the scheduled time and date.</p>	<p>1. Opening of bids</p> <p>a.) Bids will be opened in the presence of bidder's representatives, who choose to attend. The bidder representatives who are present shall sign a register evidencing their attendance.</p> <p>b.) The bidders names, bid modifications or withdrawals, discounts, and the presence or absence of requisite bid security and such other details as the APTS officer at his/her discretion, may consider appropriate, will be announced at the opening. No bid shall be rejected at bid opening, except for late bids, which shall be returned unopened.</p> <p>c.) Bids that are not opened and read out at bid opening shall not be considered further for evaluation, irrespective of the circumstances. Withdrawn bids will be returned unopened to the bidders.</p>

All other terms and conditions of the RFP remain un-altered.

Yours sincerely,

Sd/-  
General Manager