



Lr.No. APTS/IIP/329/HW-RC/2012

Date: 04.02.2012

To  
The Prospective Bidders

Sir,

- Sub : APTS - Procurement of Computer Hardware and Other Items under Fixed Price Contract basis for AP Government– OCB Tender called for – Intimation of Pre-bid Minutes – Reg
- Ref i. Tender Reference No. APTS/IIP/329/HW-RC/2012, Dt:25/01/2012  
ii. Pre-Bid Meeting held on 02/02/2012

APTS invited bids as per the procedures of Open Competitive Bidding for selection of Service provider for **“Procurement of Computer Hardware & Other Items under Fixed Price System Basis for Andhra Pradesh Technology Services Ltd, Hyderabad (AP).** Pre bid conference meeting was held on 02-02-2012. The specifications, terms and conditions of the bid document were discussed during Pre-bid Conference. Following are the clarifications/amendments given to the bid document after discussions:-

S.#	Pg #	Section & Clause No.	As per document	Amendment / clarification
1.	7	A.3	<b>Delivery period</b> a)For Hyderabad Locations Delivery and Installation 2 Weeks	<b>Delivery period</b> a)For Hyderabad Locations Delivery and Installation 4 Weeks
2.	7	A.4	<b>A.4. Quality Check:</b>	- Deleted -
3.	7	A.6	<b>Payment:</b> 90% payment will be made by APTS from the date of submission of delivery challans and other mandatory documents by the vendor and balance 10% will be released the after successful completion of Acceptance test by APTS. Incase the site is not ready: 75% of the cost the equipment for that site will be released on submission of Site not ready certificate from the user	<b>Payment:</b> 90% payment will be made on successful delivery and installation. 10% will be released the after successful completion of Acceptance Test. <b>Incuse the site is not ready: 75% of the cost the equipment for that site will be released on submission of Delivery Challan and Site not ready certificate from the user</b>
4.	7	A.7	<b>A.6 Warranty:</b> 3 years Comprehensive warranty for Servers, Desktops, Printers & UPS including batteries from the date of Installation cost of AMC for 4 <sup>th</sup> year and 5 <sup>th</sup> year should be quoted separately.	<b>A.6 Warranty: As per Annexure - I</b>
5.	8	B.2	The bidder should have at least three service centers in Andhra Pradesh (Across 3 Regions) with minimum 2 services personnel at each service center as on bid calling date	The <u>bidder/OEM</u> should have at least three service centers or Authorised service centers in Andhra Pradesh (Across 3 Regions) with minimum 2 services personnel at each service center as on bid calling date.

6.	8	B.1.1.4		<b>Add :</b> <b>Note:</b> Bidder should have necessary turnover as mentioned in the table at Clause-B.1.1.4 for the respective items groups. Example all the printers groups combined together the bidders should have turn over as mentioned in the SI.3 in the table.
7.	9	C.4	<b>Warranty-</b> 3 Years Comprehensive warranty for Servers, Desktops, Printers & UPS's (including batteries) from the date of Installation.	<b>Warranty- As per Annexure - I</b>
8.	9	C.6	<b>Performance security value</b> - 10% of quoted cost for the estimated quantity value in favour of The Managing Director, AP Technology, Hyderabad. If the quantity of items procured is more than estimated quantity then the successful bidders has to submit additional Performance Security of 10% of quoted cost for the estimated quantity and so on.	<b>Performance security value</b> – 10% of quoted cost for the estimated quantity value <b>subject to maximum of Rs. 10Lakhs</b> in favour of The Managing Director, AP Technology Services, Hyderabad. Whenever the cumulative order value exceed more than Rs.1Crore the bidder will have to provide additional performance security, so that the performance security matches 10% of cumulative order value.
9.	9	C.13	<b>Penalty for failure to maintain quality as per specification</b> - Cancellation of orders and forfeiture of performance security	- Deleted -
10.	28	I.3.(d)	Inspection Certificate issued by the nominated inspection agency, and the Supplier's factory inspection report;	If required Inspection Certificate issued by the nominated inspection agency, and the Supplier's factory inspection report;
11.	31	I.19.6	6. Service charge payable to e-Procurement service provider @0.24% of PO value shall be deducted at source from first bill and transferred to e-Procurement service provider. This clause will be applicable only when e-Procurement service is used	<b>Deleted</b>
12.	45	Form-P4		<b>Form-P4 – As per Annexure- II</b>
13.	45	Form-P7		<b>Form-P7 - As per Annexure- III</b>
14.	47	Annx-I(Server s)	Ser-01-Low End Server – Hard Disk - 4x600GB SAS 10K SFF Internal Hot Plug HDDs expandable to 8Nos of Hot–plug SFF SAS/SATA Drive(s) Maximum 2TB	<b>Ser-01-Low End Server:</b> <b>Memory:</b> 8 GB DDR3-1333Mhz Registered (RDIMM) memory, Expandability up to 32GB or higher. <b>Hard Disk :</b> 2x500GB SATA 10K expandable to 6Nos of SATA Drive(s) Min 2TB or higher. <b>Monitor :</b> 18.5” TFT-LCD TCO” compliant Monitor same make as Server <b>Keyboard:</b> PS/2 or USB Keyboard< Same make as Server> <b>Mouse:</b> PS/2 or USB 2 button Optical Scroll mouse with Mouse pad < Same make as Server>

15.	48	Annx-I(Server s)	Ser-02-Mid Range Server	<b>Memory:</b> 32GB DDR3-1333Mhz Registered (RDIMM) memory, Expandability up to 64GB or higher. <b>Hard Disk :</b> 4x300GB SAS 10K expandable to Min 2TB or higher. <b>Monitor :</b> 18.5” TFT-LCD TCO” compliant Monitor same make as Server <b>Keyboard:</b> PS/2 or USB Keyboard < Same make as Server> <b>Mouse:</b> PS/2 or USB 2 button Optical Scroll mouse with Mouse pad < Same make as Server> <b>&lt; Deleted :</b> SAN Connectivity : Dual Port 8Gbps Fiber channel- HBA cards for FC-SAN connectivity. >
16.	49	Annx-II(Deskt ops)	Type-PC-01 - Hard drive - 320 GB SATA HDD	Hard drive - <b>500 GB</b> SATA HDD
17.	50	Annx-II(Deskt ops)	Type-PC-02 - Hard drive - 320 GB SATA HDD	Hard drive - <b>500 GB</b> SATA HDD
18.	51	Annx-II(Deskt ops)	Type-PC-03 - Hard drive - 320 GB SATA HDD	Hard drive - <b>500 GB</b> SATA HDD
19.	51	Annx-II(Deskt ops)	Type-PC-04 - Hard drive - 320 GB SATA HDD	Hard drive - <b>500 GB</b> SATA HDD
20.	52	Annx-II(Deskt ops)	Type-PC-05- Hard drive - 320 GB SATA HDD	Hard drive - <b>500 GB</b> SATA HDD
21.	52	Annx-II(Deskt ops)	Type-PC-06- Hard drive - 320 GB SATA HDD	Hard drive - <b>500 GB</b> SATA HDD
22.	56	Annx-III(Printers)	<b>Add</b>	MFP-01- Entry Level Multifunction Laserjet Printer-02 – <b>Should be supplied with full standard toner cartridge</b>
23.	56	Annx-III(Printers)	<b>Add</b>	MFP-02- Entry Level Multifunction Laserjet Printer-01 – <b>Should be supplied with full standard toner cartridge</b>
24.				<b>Add:</b> For all Laserjet/MFP Laser Printers cartridges Should be supplied with full standard toner cartridge
25.	57	Annx-IV(UPS)	UPS02- Battery AH - 11AH UPS04- Battery AH - 11AH	<b>Add</b> –UPS02 - Battery AH - 11 AH or Higher UPS04 - Battery AH - 11 AH or Higher
26.	61	Annx-IV(UPS)	UPS-09 – 5 KVA Online UPS – Battery Capacity – 12V – 15600 AH Batteries	UPS-09 – 5 KVA Online UPS – Battery Capacity – 12V – 15600 <b>VAH</b> Batteries
27.	62	Annx-IV(UPS)	UPS-10 – 7.5 KVA Online UPS – Battery Capacity – 12V – 19200 AH Batteries	UPS-10 – 7.5KVA Online UPS – Battery Capacity – 12V – 19200 <b>VAH</b> Batteries
28.	63	Annx-VI		Integrated Multifunction Device <b>DLP Projector</b> Brightness : Min 2800 ANSI Lumens Contrast Ratio : 2200:01

All other terms and conditions in the RFP remain unaltered.

Yours Sincerely,

Sd/-  
General Manager  
(Technical)

**A.6. Comprehensive onsite Warranty & AMC after warranty:**

S.No.	Items	Warranty	AMC% after Warranty
1	Servers	3 Years	4 <sup>th</sup> & 5 <sup>th</sup> year
2	Desktops	3 Years	4 <sup>th</sup> & 5 <sup>th</sup> year
3	Printers	1 Years	2 <sup>nd</sup> & 3 <sup>rd</sup> year
4	UPS's (Including Batteries)	2 Years	3 <sup>rd</sup> & 4 <sup>th</sup> year
5	GPS	1 Years	2 <sup>nd</sup> & 3 <sup>rd</sup> year
6	Integrated Multifunction Device	3 Years	4 <sup>th</sup> & 5 <sup>th</sup> year
7	Furniture	1 Years	2 <sup>nd</sup> & 3 <sup>rd</sup> year
8	Air Conditioner's	1 Years	2 <sup>nd</sup> & 3 <sup>rd</sup> year
9	Generators	1 Years	2 <sup>nd</sup> & 3 <sup>rd</sup> year

- Note: 1) AMC % should be quoted separately after the warranty period mentioned above.  
 2) **Un-priced Form T3** (Bill of Material) should be submitted along with Technical bid.  
 3) Datasheets for the products quoted to be submitted along with the Technical bid.

**Form F-1****Price schedule for goods/ services offered (in Indian Rs.)**

Schedule no.	Item details with make and model	Qty. (nos)	Unit Price without taxes (Rs.)	Taxes/ Duties etc on unit price (Rs.)	Total price without taxes (Rs.)	Total price with taxes and duties etc (Rs.)	AMC % After Warranty - 2 <sup>nd</sup> year	AMC % After Warranty - 3 <sup>rd</sup> year	AMC % After Warranty - 4 <sup>th</sup> year	AMC % After Warranty - 4 <sup>th</sup> year
1	2	3	4	5	6=3*4	7=3*(4+5)	8	9	10	11

Bid amount in words ( Col. No. 4 ) \_\_\_\_\_  
 Bid amount in words ( Col. No. 5 ) \_\_\_\_\_  
 Bid amount in words ( Col. No. 6 ) \_\_\_\_\_  
 Bid amount in words ( Col. No. 7 ) \_\_\_\_\_

(Signature of Bidder)

**Note:** The AMC% should be quoted after warranty for the offered items as per Minutes.

**Form P-4****Details of service centers in AP**

<b>S.No</b>	<b>Full Address of service center</b>	<b>Contact person with phone No.</b>	<b>No. of Service Personnel</b>
<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>

**Form P7 - Declaration Regarding Clean Track Record**

To,  
The Managing Director  
Andhra Pradesh Technology Services Limited  
4th Floor, B Block, BRKR Bhavan,  
Tankbund Road,  
Hyderabad 500063, Andhra Pradesh, India

Sir,

I have carefully gone through the Terms & Conditions contained in the RFP Document [No.\_\_\_\_\_]. I hereby declare that my company/Consortium Partners has not been debarred/ black listed as on Bid calling date by any Central or State Government / Quasi Government Departments or Organizations in India for non-satisfactory past performance, corrupt, fraudulent or any other unethical business practices. I further certify that I am competent officer in my company to make this declaration.

Yours faithfully,

(Signature of the Bidder)

Printed Name

Designation

Seal

Date:

Business Address: